

A stylized graphic featuring a mountain range composed of several overlapping, jagged lines in shades of green, yellow, and purple. To the right of the mountains is a large, solid green circle representing the sun or moon.

BUDSTOCK

VENDOR HANDBOOK & APPLICATION

2026 Missouri Touring Festival Series

MUSIC. CULTURE. CANNABIS. TATTOOS.

CONFIRMED FESTIVAL DATES

Springfield - Saturday, September 12, 2026

St. Louis - Saturday, September 19, 2026

Vendor spaces are limited and subject to application approval.

budstockmusicfestival.com/vendors

Welcome to Budstock

A one-day touring festival combining live music, cannabis-industry culture, tattoo artistry, food, independent makers and community.

THE VENDOR EXPERIENCE

Budstock is designed as a high-energy marketplace positioned alongside live entertainment. Vendors receive a confirmed event schedule, two credentials, approved booth space and promotion through the festival's vendor directory.

Confirmed 2026 Dates

DATE	CITY / VENUE	APPLICATION DEADLINE
Sat., Sept. 12	MoonTown Sound 1135 E. Commercial Street Springfield, Missouri	Aug. 29, 2026
Sat., Sept. 19	Red Flag 3040 Locust Street St. Louis, MO 63103	Sept. 5, 2026

Who Should Apply

- Cannabis-industry brands, dispensaries, cultivators, manufacturers, educators and related businesses.
- Licensed tattoo and piercing professionals, studios and tattoo-industry suppliers.
- Food trucks, permitted food vendors and approved specialty-food operators.
- Artists, makers, apparel brands, record labels, lifestyle retailers and community organizations.

IMPORTANT

Submitting an application does not guarantee acceptance. Space is not reserved until Budstock issues written acceptance and receives full payment. Venue-specific instructions may supplement or replace general procedures in this handbook.

One-Day Vendor Packages

Introductory 2026 pricing - vendors keep 100% of approved sales revenue.

VENDOR CATEGORY	ONE CITY	BOTH CITIES
Cannabis-industry booth - 10 x 10	\$250	\$450
Tattoo or piercing booth	\$250	\$450
Food truck or prepared-food vendor	\$250	\$450
Arts, crafts, apparel or specialty retail - 10 x 10	\$200	\$350
Approved nonprofit, veteran group or educator	\$100	\$175

Every Approved Package Includes

- One assigned space for each selected event and two vendor credentials per event.
- A listing in the Budstock online vendor directory, subject to timely delivery of logo and business description.
- One standard 120V electrical connection when available, approved in advance and listed in the city addendum.
- No commission or percentage owed to Budstock on approved vendor sales.

Common Add-Ons

ITEM	RATE / RULE
Additional vendor credential	\$25 per person; approval required
Additional power	\$50 when capacity is available; exact load required
Additional or oversized space	Quoted after footprint and venue review
Table, chairs, tent or display equipment	Not included; vendor supplies all equipment

PAYMENT

Budstock will send an invoice or secure payment link after acceptance. Full payment is due within five business days. Spaces are assigned only after payment clears.

Final Schedule by Email

Budstock will email each approved vendor the confirmed event schedule approximately one week before the festival.

WHEN	ACTIVITY	DETAILS
About 1 week before	Final vendor email	Load-in window, festival hours, entry, parking, booth assignment and load-out instructions
Assigned load-in time	Vendor check-in and setup	Arrive within the emailed window and unload promptly
Before festival opens	Setup complete	Vehicles clear; displays secured; booth staffed and ready
Confirmed festival hours	Vendor area operations	Remain open through the emailed operating hours unless Budstock instructs otherwise
After venue closes	Vendor load-out	Follow the emailed load-out directions and leave the assigned space clean

Before You Arrive

- Review the final vendor email and reply if Budstock requests confirmation.
- Bring a government-issued ID, proof of payment, applicable permits and any insurance information carried by your business.
- Use only the assigned entrance, staging lane and parking location. Do not block fire lanes, doors, sidewalks or neighboring businesses.
- A late arrival may affect booth placement or vehicle access; contact the vendor manager if delayed.

USE THE FINAL EVENT EMAIL

Load-in times and festival hours can differ by venue. The final event email issued by Budstock contains the schedule vendors must follow for that specific city and date.

Build a Safe, Professional Booth

Vendors are responsible for equipment, labor, protection of inventory and compliance with the venue's floor plan.

Space and Display

- Stay completely inside the assigned footprint.
- Keep aisles, exits, extinguishers and electrical panels clear.
- Outdoor canopies must use proper weights; no stakes unless authorized.
- Displays may not exceed 8 feet without written approval.
- No amplified sound, flashing lights or smoke effects without approval.

Electrical

- Declare every powered device, wattage and amperage.
- Use grounded, commercial-grade extension cords and cable covers.
- No household power strips, exposed wiring or daisy chains.
- Generators require written approval and may be prohibited indoors.
- Work with the Budstock team to correct any electrical concern promptly.

Fire and Cooking

- Open flame, propane, fuel and cooking appliances require advance approval.
- Food vendors must carry the correct inspected extinguisher and fire-suppression equipment.
- No fuel storage, refueling or cooking inside unless specifically permitted.
- Heat-producing equipment must be separated from patrons and combustibles.

Cleanliness and Waste

- Keep the booth clean, orderly and staffed throughout operating hours.
- Provide trash containers and remove all waste at load-out.
- Food vendors must contain gray water, grease and food waste.
- No dumping into sinks, drains, toilets, streets or landscaping.

FESTIVAL SUPPORT

The Budstock team will help coordinate load-in, placement, venue access and approved utilities. Please bring any question or operational concern to the vendor manager so we can solve it quickly.

Special Vendor Requirements

Simple preparation helps every vendor have a smooth, successful festival day.

VENDOR RESPONSIBILITY

Each vendor is responsible for abiding by all applicable federal, state and local laws, professional requirements, licenses, permits, taxes and venue rules related to its own products, services and operations. Budstock acceptance does not replace any approval required for the vendor's business.

TATTOO & PIERCING

Live tattooing or piercing requires the practitioner and temporary establishment to hold the applicable Missouri licenses and receive advance Budstock and venue approval. Missouri temporary-establishment applications are generally due at least 30 days before the event.

FOOD, BEVERAGE & FOOD TRUCKS

Submit a complete menu, equipment list and service plan. Food vendors are responsible for required health, business, vending and fire approvals. Items controlled by venue concession or liquor rules require advance approval. Springfield temporary-food applications are generally due 10 days before an event; St. Louis applications are generally due at least two business days before.

Festival Marketplace Standards

- List every product, service and activity on the application so the festival can plan the right vendor mix.
- Offer only lawful goods and services that belong to your business and fit the approved booth category.
- Coordinate special equipment, demonstrations, animals, sound, oversized displays or regulated items in advance.
- Respect intellectual property, venue policies, neighboring vendors and the shared customer experience.

Professional Conduct & Daily Operations

Staffing and Credentials

- One responsible adult must remain at the booth during all required hours.
- Vendor is responsible for employees, contractors, wages, taxes and workers' compensation.
- Credential sharing, unauthorized helpers and unapproved subletting are prohibited.

Sales and Customer Service

- Sell only products and services disclosed and approved in the application.
- Post prices clearly, issue receipts when required and handle sales tax and payment security.
- No aggressive solicitation, aisle obstruction, deceptive claims or harassment.

Security and Property

- Secure cash, electronics and inventory; Budstock does not provide individual booth security.
- Report theft, threats, medical incidents or suspicious behavior immediately.
- Do not confront patrons or eject anyone; contact festival or venue security.

Emergency and Weather

- Follow all instructions from Budstock, venue staff, police, fire or medical personnel.
- Know the nearest exit and keep emergency access open at all times.
- Outdoor vendors should be prepared for wind and rain and cooperate with any temporary safety pause.

A PROFESSIONAL, WELCOMING ENVIRONMENT

Budstock asks every vendor and staff member to treat guests, artists, venue employees and fellow vendors with respect and to help us maintain a safe, positive festival experience.

Business Terms at a Glance

The complete legal agreement appears later in this packet and controls over this summary.

Cancellation and Refund Schedule

VENDOR CANCELS	REFUND
30 or more calendar days before event	75% of booth fee
15-29 calendar days before event	50% of booth fee
14 or fewer calendar days before event	No refund
No-show, late arrival or removal for violation	No refund
Budstock cancels and does not reschedule	Full booth-fee refund or transfer credit

Vendor Insurance

- Vendors should carry their own insurance appropriate to their business, products, services, employees, vehicles and equipment.
- Budstock Music Festival, OTM Entertainment and the host venue do not provide insurance coverage for a vendor, its staff, merchandise, property or operations.

PLAN FOR A LIVE FESTIVAL MARKETPLACE

Budstock will promote the festival and build the strongest vendor experience possible. Attendance, customer traffic and individual sales can vary, so each vendor should plan staffing, inventory and travel based on its own business judgment.

Application - Business & Event Selection

Complete every applicable field. Budstock will contact approved applicants with an invoice and final requirements.

LEGAL BUSINESS NAME**DBA / BOOTH NAME****PRIMARY CONTACT****PHONE****EMAIL****MAILING ADDRESS****CITY****STATE****ZIP****YEARS IN BUSINESS****WEBSITE****SOCIAL MEDIA**

Select Event(s)

☐ Springfield - MoonTown Sound - September 12, 2026☐ St. Louis - Red Flag - September 19, 2026

Select Vendor Category

☐ Cannabis industry vendor - \$250☐ Tattoo / piercing - \$250☐ Food truck / prepared food - \$250☐ Arts / crafts / retail - \$200☐ Approved nonprofit / veteran / educator - \$100☐ Other - quote required**DESCRIBE EVERY PRODUCT, SERVICE, DISPLAY OR ACTIVITY PROPOSED**☐ I have previously participated in a Budstock-produced event☐ Use my logo/details in the vendor directory

Application - Operations & Compliance

REQUESTED FOOTPRINT / VEHICLE OR TRAILER DIMENSIONS**NUMBER OF ONSITE STAFF****ELECTRIC DEVICES, WATTAGE AND AMPERAGE****Equipment / Utility Requests**

- | | | | |
|--|---|--|--|
| ☐ Standard 120V power | ☐ Additional power | ☐ Generator | ☐ Propane / flame |
| ☐ 10 x 10 canopy | ☐ Food truck / trailer | ☐ Accessibility request | ☐ Oversized display |

LICENSE / PERMIT TYPE AND NUMBER (ATTACH COPIES)**INSURANCE CARRIER / POLICY NUMBER / EXPIRATION (IF APPLICABLE)****Category-Specific Declarations**

- | | |
|--|---|
| ☐ Requesting live tattooing / piercing | ☐ Tattoo promotion / booking only |
| ☐ Food menu and equipment list attached | ☐ Food permits pending |
| ☐ Cannabis products / services fully listed | ☐ My business is independent from Budstock |

SPECIAL REQUESTS, ACCOMMODATION NEEDS OR OPERATIONAL NOTES

Vendor Legal Agreement - Part 1

These terms become binding when the application is signed, accepted by Budstock and the vendor fee is paid.

1. Application and Acceptance.

This application is an offer to participate and is accepted when Budstock Music Festival (Organizer) issues written acceptance. Organizer coordinates the vendor mix, space assignments and approved activities so the marketplace works well for vendors and guests.

2. Fees and Reservation.

Vendor space is not reserved until full payment clears. Vendor is responsible for all taxes, permits, licenses, travel, lodging, labor, equipment, insurance and operating costs. Unauthorized sharing, resale or subletting of space is prohibited.

3. Approved Activity.

Vendor may display, promote, sell or perform the products, services and activities disclosed in the application and approved for its booth. Vendor will work with Organizer if a product, display or activity needs adjustment to fit the venue or shared marketplace.

4. Legal and Regulatory Compliance.

Vendor is solely responsible for abiding by all applicable federal, state and local laws, professional rules, health and fire requirements, tax obligations, licenses, permits and venue policies related to its products, services, employees and operations. Organizer approval does not replace any approval required for Vendor's business.

5. Tattoo, Piercing and Food.

Live tattooing, piercing, food preparation, food sales or sampling requires the applicable practitioner, establishment, health, business, vending and fire approvals plus advance Organizer and venue coordination. Vendor shall maintain sanitation, infection-control, temperature-control and waste procedures appropriate to its operations.

6. Operations and Safety.

Vendor will follow the load-in window, festival hours and load-out directions emailed by Budstock approximately one week before the event; remain inside the assigned footprint; keep aisles and exits clear; maintain responsible staff; secure displays; and work promptly with Organizer and venue staff to resolve any operational or safety concern.

7. Vendor Insurance.

Vendor should maintain its own insurance appropriate to its business, products, services, employees, vehicles, equipment and activities. Organizer, OTM Entertainment and the host venue do not provide insurance coverage for Vendor or Vendor's property or operations.

8. Independent Vendor.

All vendors participate as independent businesses, separate from Budstock Music Festival, OTM Entertainment and the host venue. Vendor is not an employee, agent, partner, joint venturer, franchisee or representative of any of them, has no authority to bind them, and is solely responsible for its workers and business obligations.

Vendor Legal Agreement - Part 2

These terms become binding when the application is signed, accepted by Budstock and the vendor fee is paid.

9. Vendor Responsibility.

Vendor accepts responsibility for its own products, services, workers, cash, inventory, equipment, vehicles, customer interactions and use of the premises. Vendor is responsible for safeguarding its property and for the ordinary business risks of participating in a live festival marketplace.

10. Hold Harmless and Indemnification.

To the fullest extent permitted by law, Vendor agrees to defend, indemnify and hold harmless OTM Entertainment, its owners, Budstock Music Festival, the host venue, its owners and employees, and their respective agents and contractors from any and all violations, claims, fines, losses, liabilities, costs, damages, property damage or personal injury caused by or arising from Vendor, Vendor's employees or contractors, Vendor's products or services, Vendor's legal or permit violations, or Vendor's use of the premises, except to the extent caused by the protected party's gross negligence or willful misconduct.

11. Damage and Cleanup.

Vendor is responsible for damage, extraordinary cleaning, waste, unauthorized utility use and code violations caused by Vendor or its personnel. Vendor will leave its space clean and will reimburse documented costs for damage or extraordinary cleanup it causes.

12. Professional Conduct.

Vendor and its staff will maintain a respectful, safe and professional environment. Organizer may ask a Vendor or worker to correct conduct that interferes with guests, artists, venue employees, fellow vendors or festival operations, and may remove a person who refuses to cooperate or creates a material safety or legal concern.

13. Cancellation, Postponement and Changes.

Vendor refunds follow the schedule in this handbook. No refund is due when the event proceeds despite weather, attendance or schedule changes. If Organizer cancels and does not reschedule, Vendor may choose a full booth-fee refund or transfer credit. Organizer is not responsible for Vendor's separate travel, labor, lodging, inventory or other costs.

14. Publicity Permission.

Vendor grants Organizer a nonexclusive, royalty-free right to use Vendor's approved name, logo, booth images and public business description to promote the festival and vendor directory. Vendor represents that it owns or has permission to provide those materials. Vendor may revoke future use in writing, but already-published materials need not be recalled.

15. Business Results.

Organizer will promote the festival and support the vendor marketplace but cannot promise a particular level of attendance, customer traffic, sales, revenue, media coverage, placement, weather, utilities or internet access. Vendor makes its own staffing, inventory and travel decisions.

16. Governing Terms.

Missouri law governs this agreement. Any dispute shall be brought in a court with jurisdiction where the affected event occurred, unless the parties agree otherwise in writing. If any provision is unenforceable, the remainder survives. This application, handbook, acceptance, invoice and city addendum form the entire agreement and may be changed only in writing by Organizer.

17. Electronic Records and Advice.

Electronic signatures and records may be used and are binding to the extent permitted by law. Vendor confirms it has read the agreement, had the opportunity to seek independent legal and insurance advice, and is not relying on oral statements not included in the written agreement.

Vendor Certification

The person signing below must be authorized to bind the vendor business.

CERTIFICATION

I certify that the application and attachments are complete and accurate. I have read and agree to the Budstock Vendor Handbook, Vendor Legal Agreement, pricing, refund policy and any city addendum issued for my selected event(s). I understand that acceptance is conditional, permits remain my responsibility, and Budstock does not guarantee sales or attendance. I authorize electronic communications regarding this application.

☐ I have read and agree to the complete Vendor Legal Agreement.

☐ I am authorized to sign for the vendor business named in this application.

AUTHORIZED SIGNER FULL NAME

TITLE / ROLE

ELECTRONIC SIGNATURE - TYPE FULL LEGAL NAME

DATE

INITIALS

Initial to confirm the refund policy and liability provisions.

Submission Checklist

- | | |
|--|---|
| ☐ Application fields completed | ☐ Logo and booth photo ready |
| ☐ Product list or menu attached | ☐ Licenses / permits attached or pending |
| ☐ Insurance information included, if applicable | ☐ Agreement signed and dated |

SUBMIT ONLINE

Apply and upload supporting documents at budstockmusicfestival.com/vendors. Keep a copy of this completed PDF for your records.

Official Reference Points

These links are provided for convenience and do not replace vendor-specific legal advice or agency confirmation.

- **Missouri Division of Cannabis Regulation**

<https://health.mo.gov/business-professionals/cannabis-regulation>

- **Missouri Constitution, Article XIV, Section 2**

<https://revisor.mo.gov/main/OneSection.aspx?constit=y§ion=XIV+++2>

- **City of Springfield marijuana information**

<https://www.springfieldmo.gov/5884/Marijuana>

- **Missouri tattooing, body piercing and branding forms**

<https://pr.mo.gov/tattooing-forms-for-licensure.asp>

- **Missouri temporary establishment application**

<https://pr.mo.gov/boards/tattooing/375-0243.pdf>

- **Springfield temporary food events**

<https://www.springfieldmo.gov/2928/Temporary-Food-Events>

- **St. Louis temporary food permits**

<https://www.stlouis-mo.gov/government/departments/health/environmental-health/food-control/temporary-food-permits.cfm>

- **St. Louis food truck permits**

<https://www.stlouis-mo.gov/government/departments/street/permits-inspections/vending/food-truck-permits.cfm>

KEEP REQUIREMENTS CURRENT

Rules, forms, fees and deadlines can change. Each vendor must contact the appropriate agency and host venue, confirm current requirements for its exact activity, and obtain written approval before operating. Budstock's acceptance does not waive any government or professional requirement.